

Jiangsu Yoke Technology



Yoke: Leader in Phosphorus-based Flame retardants

Facts

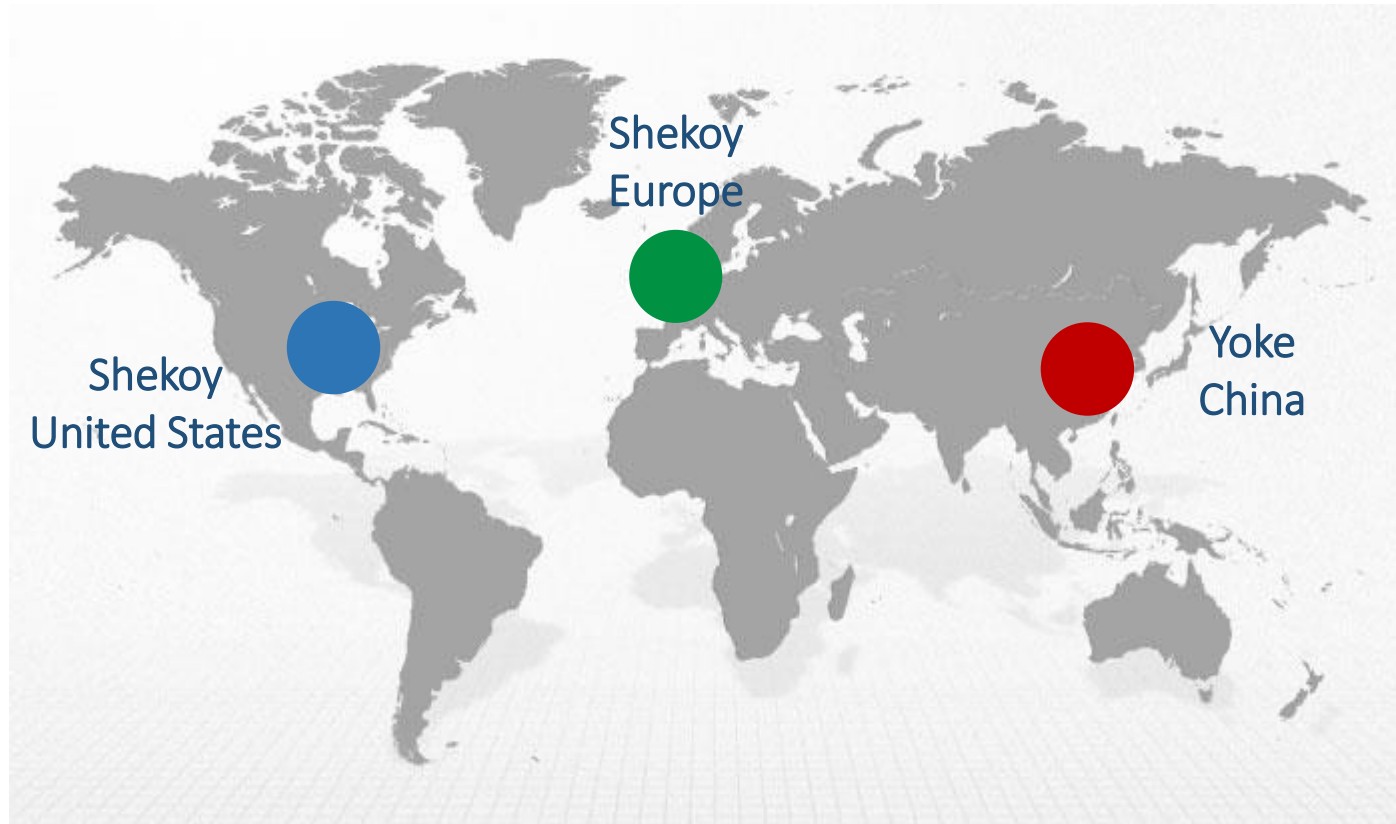
- Established in 2002
- Headquarter: Yixing
- Listed in 2010 on Shenzhen SE
- First commercial flame retardant 2003
- Number one in P-FR for insulation, comform and automotive
- Three manufacturing sites in Jiangsu
- International presence through Shekoy Subsidiaries in Europe and US
- Global distribution network in place
- Widest offering amongst peers
- Established brand and reputation

2015 Key Figures

- 100 kton Capacity
- # 500 employees worldwide
- Capitalization US\$ MM 900
- Corporation Cash US\$ MM 150
- Sales Revenues US\$ MM 215
- Gross Profit US\$ MM 39
- EBT US\$ MM 12
- Net Income US\$ MM 10



Yoke Sites



Headquarter: Yixing
Manufacturing: Yixing, Xuanshui, Binhai
Business / Sales: Shanghai
Sales: Hong-Kong

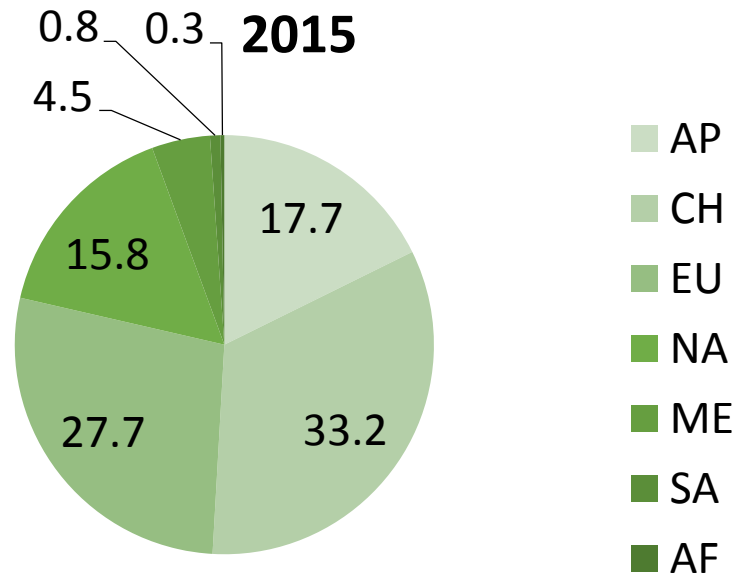
● Sales / Logistics / Supply Chain:
Atlanta
Warehouses

● Business / Logistics / Finance: Amstelveen
Business / Sales / Advocacy / Supply Chain: LLN
Warehouse: Rotterdam

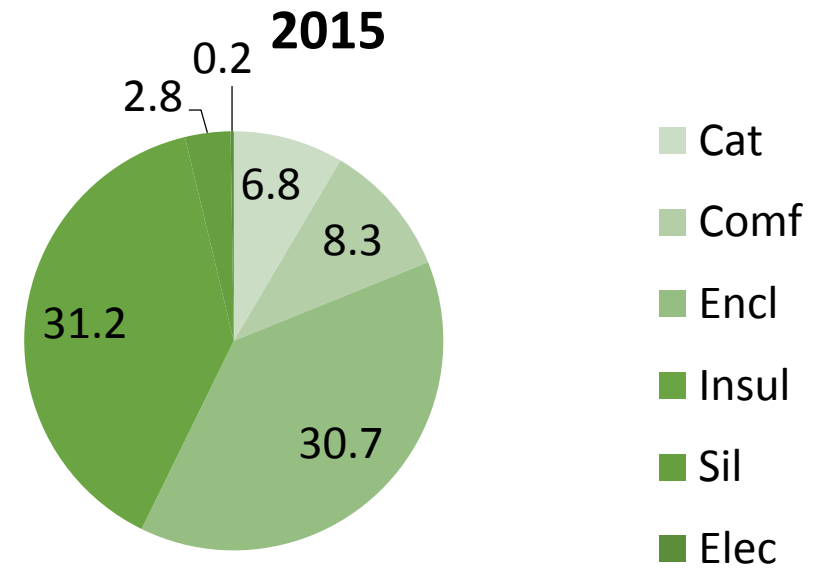


Yoke Sales Snapshot

% Revenues



Segmentation



Yoke Vision Horizon 2020

Become a global sustainable US\$ MM 1000 revenues
Corporation

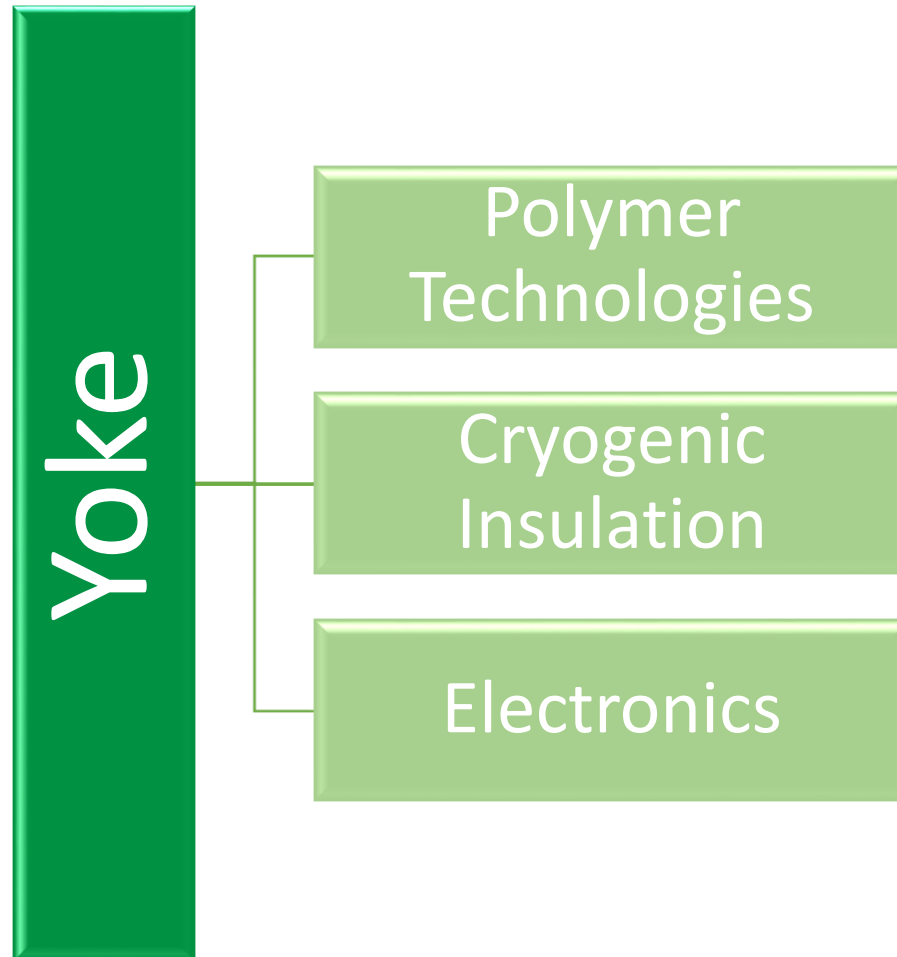


Strategy:

- Organic growth through heritage businesses or in-house projects
- Acquisitions

Both growth routes being related or derived from current Yoke businesses or technical / commercial knowhow and experience.

Yoke BU pillars to achieve Objectives



Thank you

For the trust you place in our products and services so far, and hoping to remain a valuable and trustful business partner in the future

